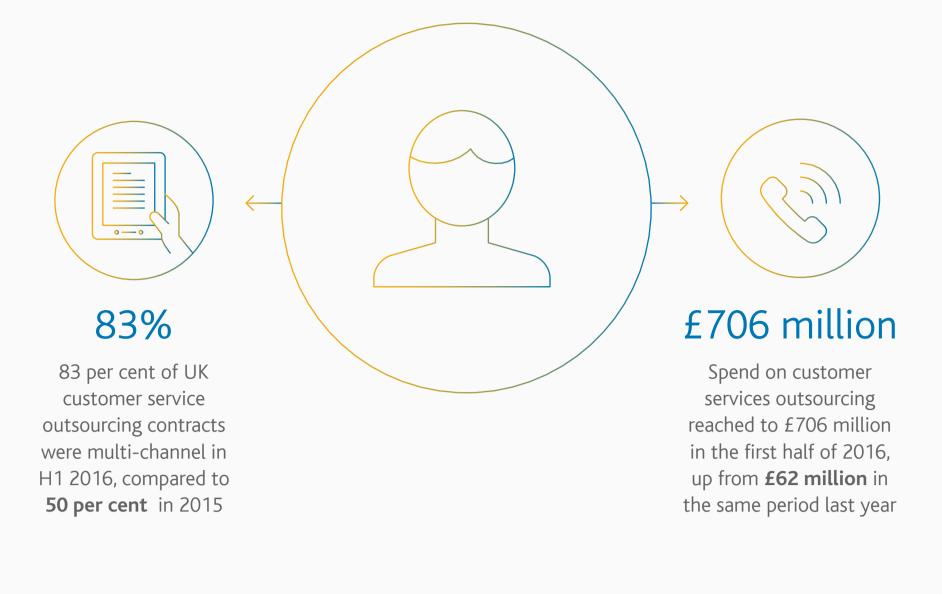


UK Outsourcing Index H1 2016

The latest Arvato Outsourcing Index reveals UK businesses are increasingly integrating digital and traditional customer services amid little sign of a pre-referendum slow down

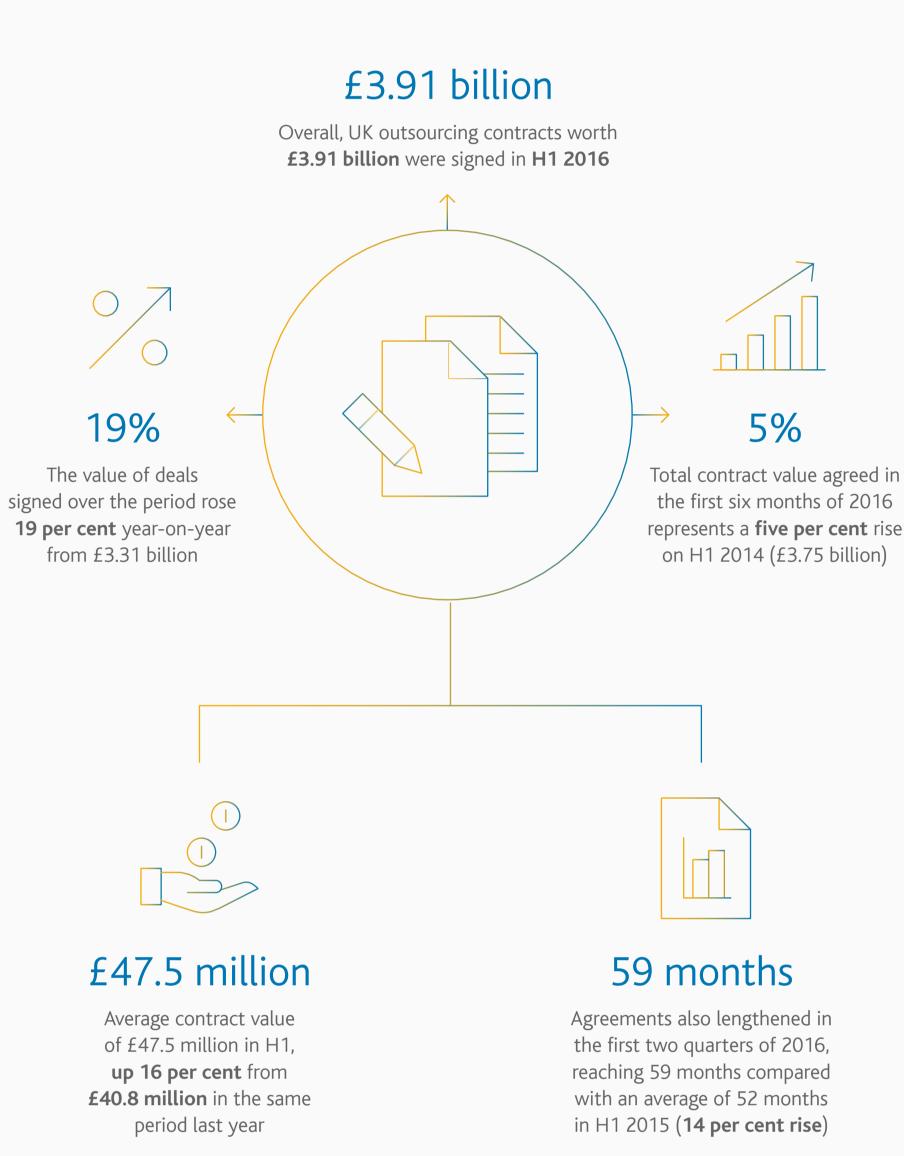
Multi-channel customer services on the rise as companies adapt to changing consumer behaviour



by Brexit uncertainty in H1 The UK market performed strongly in the first half

Outsourcing market undamped

of the year despite the political and economic uncertainty in the run up to the EU referendum



over the last 18 months continued in the first half of 2016, reflecting ongoing pressure on local authorities to adapt, innovate and transform

Local government market

remains buoyant

The sustained growth witnessed in local government outsourcing

£684.9 million

Deals worth a total of £684.9 million,

were signed in H1 2016

- an 84 per cent

year-on-year rise



Worth

£1.16bn

72%

72 per cent of contracts



22%



£2.63bn

50%

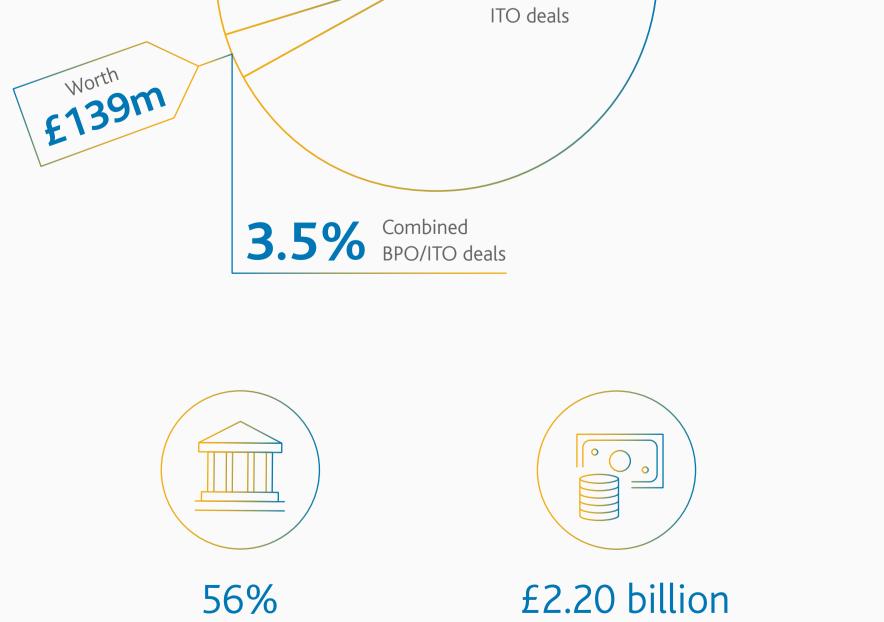
The number of deals

procured by local authorities

67%

29.5%

BPO deals



Overall 56 per cent of

spend came from businesses

with 44 per cent coming from the public sector

Arvato - trusted business outsourcing partner

For over 50 years, many of the world's most respected companies and innovative public and private sector organisations have benefited from Arvato's outsourcing expertise.

The private sector was

responsible for the bulk

of spend (£2.20 billion)





data provided by NelsonHall